

SELLER Questionnaire

SELLER INFORMATION

Name: _____

Name: _____

Occupation: _____

Occupation: _____

Phone: _____

Phone: _____

Email: _____

Email: _____

Preferred Contact Method: (Check off below)

Preferred Contact Method: (Check off below)

Email

Call

Text

Email

Call

Text

PROPERTY INFORMATION

Address: _____

Home Type:

Single-Family

Multi-Family

Townhouse

Condo

Mobile Home

Please share the details of your home (beds, baths, sq. ft., stories, etc.)

Have you made any notable renovations or improvements to your home?

Can you share any stand-out features of your home that would affect price?

Are there any notable negative features or damage in your home?

What do you like most about your neighborhood / community?

Is your home part of a Homeowner's Association? If so, how much are the fees and how often?

Have you spoken with any other agents?

 Yes No

Have you considered selling the home yourself?

 Yes No

When did you buy your home and what price did you pay?

Do you know how much you still owe on your loan?

Do you have an idea of what you think your home should sell for?

Do you have a minimum price you will accept for your home?

Is there anything else you'd like me to know?

MOVING INFORMATION

What are your main motivations for moving?

What is your target date to be moved by?

Do you know what area / neighborhood you'd like to move to?

What are your reasons for choosing that area?

If we found a buyer today, on a scale of 1 to 10, how ready are you to sell?



THANK YOU!